## Oxford Bank Corporation

Consolidated Balance Sheet (Unaudited)
(Dollars in thousands except per share data)

## Assets

Cash and due from banks
Interest bearing balances due from banks
Federal funds sold
Total cash and cash equivalents
Securities available-for-sale
Securities held-to-maturity
Federal Home Loan Bank stock
Total securities
Portfolio loans
Consumer loans
Mortgage loans
Commercial loans
Total loans
Less: Allowance for loan loss
Net loans
Premises and equipment, net
Other real estate owned
Accrued interest receivable and other assets

## Total Assets

## Liabilities

## Deposits

Noninterest-bearing
Interest-bearing
Total deposits
Short term borrowings
Accrued interest payable, taxes and other liabilities

## Total Liabilities

## Shareholders' Equity

Common stock, no par value; $10,000,000$ shares authorized;
$2,287,378$ and 2,289,052 shares issued and outstanding as of December 31, 2019 and 2018, respectively
Retained Earnings
Accumulated other comprehensive income (loss), net of tax
Total Shareholders' Equity
Total Liabilities and Shareholders' Equity
Book value per share

| March |  |  |  |
| :---: | :---: | :---: | :---: |
| 2020 |  | 2019 |  |
| \$ | 83,124 | \$ | 58,555 |
|  | 14,206 |  | 10 |
|  | - |  | - |
|  | 97,330 |  | 58,565 |
|  | 66,222 |  | 58,399 |
|  | 135 |  | 440 |
|  | 573 |  | 574 |
| 66,930 |  |  | 59,413 |
|  | 16,498 |  | 14,768 |
|  | 39,911 |  | 49,382 |
|  | 282,813 |  | 263,540 |
|  | 339,222 |  | 327,690 |
|  | 3,668 |  | 3,364 |
| 335,554 |  |  | 324,326 |
| 8,601 |  |  | 8,593 |
| 413 |  |  | 127 |
| 4,758 |  |  | 4,621 |

$\xlongequal{\$ \quad 513,586} \xlongequal{\$ \quad 455,645}$

| $\$$ | 99,914 |  | 57,280 |
| ---: | ---: | ---: | ---: |
|  | 362,666 |  | 354,722 |
|  | 462,580 |  | 412,002 |


| - |
| :---: |
| 465,252 |$\frac{\overline{-}}{414,072}$


| 25,265 |  | 25,535 |
| ---: | :---: | :---: |
| 22,560 |  | 16,239 |
| 509 |  | $(201)$ |
|  |  | 41,573 |

$\$ \quad 513,586$ \$ 455,645

# Oxford Bank Corporation 

Consolidated Statement of Income (Unaudited)
(Dollars in thousands except per share data)

|  | Year to Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | March |  |  |  |
|  | 2020 |  | $\underline{2019}$ |  |
| Interest Income |  |  |  |  |
| Interest and fees on loans |  |  |  |  |
| Commercial loans | \$ | 3,837 | \$ | 3,577 |
| Consumer loans |  | 40 |  | 36 |
| Mortgage loans |  | 528 |  | 702 |
| Home equity loans |  | 156 |  | 169 |
| Total loan interest and fee income |  | 4,561 |  | 4,484 |
| Interest on investment securities |  |  |  |  |
| Taxable |  | 645 |  | 573 |
| Tax-exempt |  | 8 |  | 7 |
| Total investment income |  | 653 |  | 580 |
| Total Interest Income |  | 5,214 |  | 5,064 |
| Interest Expense |  |  |  |  |
| Interest on deposits |  | 558 |  | 631 |
| Interest on borrowed funds |  | - |  | - |
| Total Interest Expense |  | 558 |  | 631 |
| Net Interest Income |  | 4,656 |  | 4,433 |
| Provision for loan losses |  | - |  | 135 |
| Net Interest Income After Provision for Loan Losses |  | 4,656 |  | 4,298 |
| Noninterest Income |  |  |  |  |
| Loan fees and charges |  | 137 |  | 48 |
| Business Banking Income |  | 262 |  | 461 |
| Mortgage Seller/Servicer Income |  | 41 |  | 85 |
| Deposit Service charge income |  | 221 |  | 207 |
| Other income |  | 230 |  | 107 |
| Total Noninterest Income |  | 891 |  | 908 |
| Noninterest Expense |  |  |  |  |
| Salaries and employee benefits |  | 2,144 |  | 2,401 |
| Occupancy expense |  | 296 |  | 321 |
| Equipment expense |  | 163 |  | 161 |
| Other loan expense |  | - |  | 91 |
| FDIC Insurance |  | 35 |  | 40 |
| Other expense |  | 1,149 |  | 1,018 |
| Total Noninterest Expense |  | 3,787 |  | 4,032 |
| Net Income Before Income Taxes |  | 1,760 |  | 1,174 |
| Income tax expense |  | 373 |  | 255 |
| Net Income | \$ | 1,387 | \$ | 919 |
| Earnings per Weighted Average Share - Basic | \$ | 0.61 | \$ | 0.40 |

Oxford Bank Corporation Consolidated Financial Summary and Selected Ratios (Unaudited)
(Dollars in thousands except per share data)

## Income Statement

Interest income
Interest expense

Net interest income
Provision for loan loss
Noninterest income
Noninterest expense
Income before income taxes
Income tax expense
Net Income

Balance Sheet Data
Total assets
Earning assets
Total loans
Allowance for loan loss
Total deposits
Other borrowings
Shareholders' equity

## Asset Quality

Other real estate owned
Net charge-offs (recoveries)
Non-accrual loans
Nonperforming assets
Non-accrual loans / total loans
Allowance for loan loss / total loans
Allowance for loan loss / non-accrual loans

| 513,586 | 455,645 |
| ---: | ---: |
| 406,152 | 387,103 |
| 339,222 | 327,690 |
| 3,668 | 3,364 |
| 462,580 | 412,002 |
| - | - |
| 48,334 | 41,573 |


| 413 | 127 |
| :---: | ---: |
| $(16)$ | 417 |
| 579 | 2,114 |
| 992 | 2,241 |
| $0.17 \%$ | $0.65 \%$ |
| $1.08 \%$ | $1.03 \%$ |
| $633.51 \%$ | $159.13 \%$ |


|  | $3.92 \%$ | $4.19 \%$ |  | $(0.27 \%)$ | $(6.4 \%)$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $1.09 \%$ | $0.95 \%$ | $0.14 \%$ | $14.9 \%$ |  |
|  | $11.58 \%$ | $10.41 \%$ |  | $1.17 \%$ | $11.2 \%$ |
|  | $9.41 \%$ | $9.12 \%$ |  | $0.29 \%$ | $3.1 \%$ |
|  | $73.3 \%$ | $79.5 \%$ |  | $(6.2 \%)$ | $(7.8 \%)$ |
| $\$$ | 21.13 | $\$$ | 18.17 | $\$$ | 2.96 |
| $\$$ | 0.61 | $\$$ | 0.40 | $\$$ | 0.20 |
|  | $2,287,378$ | $2,287,378$ |  | - | $16.3 \%$ |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

# Oxford Bank Corporation Consolidated Financial Summary and Selected Ratios (Unaudited) 

(Dollars in thousands except per share data)

| Income Statement |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 5,214 | \$ | 5,290 | \$ | 5,472 | \$ | 5,271 | \$ | 5,064 |
| Interest expense |  | 558 |  | 655 |  | 762 |  | 679 |  | 631 |
| Net interest income |  | 4,656 |  | 4,635 |  | 4,710 |  | 4,592 |  | 4,433 |
| Provision for loan loss |  | - |  | - |  | - |  | 135 |  | 135 |
| Noninterest income |  | 891 |  | 1,049 |  | 1,125 |  | 894 |  | 908 |
| Noninterest expense |  | 3,787 |  | 3,708 |  | 3,848 |  | 3,855 |  | 4,032 |
| Income before income taxes |  | 1,760 |  | 1,976 |  | 1,987 |  | 1,496 |  | 1,174 |
| Income tax expense |  | 373 |  | 431 |  | 433 |  | 305 |  | 255 |
| Net Income | \$ | 1,387 | \$ | 1,545 | \$ | 1,554 | \$ | 1,191 | \$ | 919 |
| Balance Sheet Data |  |  |  |  |  |  |  |  |  |  |
| Total assets |  | 513,586 |  | 505,402 |  | 476,915 |  | 461,269 |  | 455,645 |
| Earning assets |  | 406,152 |  | 409,604 |  | 380,778 |  | 387,108 |  | 387,103 |
| Total loans |  | 339,222 |  | 341,800 |  | 327,763 |  | 333,229 |  | 327,690 |
| Allowance for loan loss |  | 3,668 |  | 3,660 |  | 3,505 |  | 3,513 |  | 3,364 |
| Total deposits |  | 462,580 |  | 456,033 |  | 428,915 |  | 415,592 |  | 412,002 |
| Other borrowings |  | - |  | - |  | - |  | - |  | - |
| Shareholders' equity |  | 48,334 |  | 46,590 |  | 44,992 |  | 43,250 |  | 41,573 |
| Asset Quality |  |  |  |  |  |  |  |  |  |  |
| Other real estate owned |  | 413 |  | - |  | 185 |  | 127 |  | 127 |
| Net charge-offs (recoveries) |  | 3 |  | (147) |  | 7 |  | (10) |  | (5) |
| Non-accrual loans |  | 579 |  | 1,076 |  | 670 |  | 1,979 |  | 2,047 |
| Nonperforming assets |  | 992 |  | 1,076 |  | 855 |  | 2,106 |  | 2,174 |
| Non-accrual loans / total loans |  | 0.17\% |  | 0.31\% |  | 0.20\% |  | 0.59\% |  | 0.65\% |
| Allowance for loan loss / total loans |  | 1.08\% |  | 1.07\% |  | 1.07\% |  | 1.05\% |  | 1.03\% |
| Allowance for loan loss / non-accrual loans |  | 633.51\% |  | 340.15\% |  | 523.13\% |  | 177.51\% |  | 159.13\% |
| Performance Measurements |  |  |  |  |  |  |  |  |  |  |
| Net interest margin (tax equivalent) |  | 3.92\% |  | 4.08\% |  | 4.29\% |  | 4.36\% |  | 4.23\% |
| Return on average assets (annualized) |  | 1.08\% |  | 1.25\% |  | 1.31\% |  | 1.05\% |  | 0.83\% |
| Return on average equity (annualized) |  | 11.6\% |  | 13.3\% |  | 16.6\% |  | 12.7\% |  | 9.8\% |
| Equity / Assets |  | 9.4\% |  | 9.2\% |  | 9.4\% |  | 9.4\% |  | 9.1\% |
| Loans / Deposits |  | 73.3\% |  | 75.0\% |  | 76.4\% |  | 80.2\% |  | 79.5\% |
| Book value per share | \$ | 21.13 | \$ | 20.37 | \$ | 19.67 | \$ | 18.91 | \$ | 18.16 |
| Earnings per weighted average share - basic | \$ | 0.61 | \$ | 0.67 | \$ | 0.68 | \$ | 0.52 | \$ | 0.40 |
| Weighted average shares outstanding |  | 2,287,378 |  | 2,287,378 |  | 2,287,378 |  | 2,287,378 |  | 2,287,378 |

