



**ACCOUNTABILITY  
TRANSPARENCY  
PERFORMANCE  
ENGAGEMENT  
CANDOR**

**ANNUAL REPORT 2024**



Delivering value. For life.

## DEAR SHAREHOLDER:

I believe that 2024 was overall a good year for your Company, if for nothing more than we celebrated our 140th year in business. That isn't an easy conclusion for me, as we weren't pleased with our earnings in 2024, and that is our performance scorecard. However, the big anniversary did remind us that we thrived (and sometimes just survived) for those 140 years because of the commitment of our stakeholders — our team members, our community of customers and our owners. That commitment and engagement are better today than my previous nine years leading this team and Company. Those nine years were pretty darn good in terms of growing performance and engaging our team. One of the best achievements of 2024 is that numerous high-potential team members took important steps in their development. As I have said many times in my communications, it is our core belief that the better we develop our team and actively work on having a good relationship with them, the more value we create for all stakeholders.

We have built this Company on relationships, and we honor that in all of our business dealings, including with our team. Relationships can't be one-sided — where we help somebody, and they don't reciprocate. It isn't a ledger where you do this for us, and we owe you that, but rather a series of "little things" over time make a mutually valuable relationship. For example, we encourage our team members to serve in our community, in some cases even paying them to serve. This benefit is pleasing to our team members and helps the Company fulfill community obligations and give back. However, pay is not why our team generously gives their time and talent to their communities. You don't get over 750 hours of volunteer work or our high engagement scores from clients without the team doing all the "little things" that make our clients' lives better.

It's important to also reflect on how the nature of banking relationships continues to change. Ten years ago, people wanted person-to-person service with a more limited desire for self-service. Today, our clients have increased expectations for a digital experience, including the availability of self-service via technology to obtain bank services, while still desiring offers that speak to who they are as individuals, even if we have never talked to them. Our strategy has been to offer a hybrid of pertinent technology, like big-bank-quality cash management tools and improving the self-service experience, while still providing the ability to easily talk with an actual person when desired. We have undertaken most of our digital work ourselves to improve our ability to effectively serve clients and their banking experience.

As an owner, I am certain you read our press releases, so I won't rehash the financial results for the year too much in this letter. As noted in our Q4 release, the team's results were solid and compare favorably to our industry. Going forward, we strive to be better in everything we do in order to create value. No one on our team is pleased with lower earnings year-over-year, even when compared to the anomaly 2023 was for us. We expect to return to earnings growth and improve returns on invested capital in 2025.

Our balance sheet decreased slightly year-over-year primarily due to fluctuations in large depositor balances and secondarily due to the reduction of wholesale funding. The Company continues to derive value from both sides of the balance sheet with continued strong loan growth and efficient deposit funding, which is a strong position. Our asset quality remains solid, while conventional and commercial finance business lending grew 13% in aggregate. Our strong asset quality is similar to most of the industry, and we remain dedicated to our diversification strategy in terms of industries, collateral type and conservative structuring. In regard to collateral type, our concentration in investment real estate loans is low compared to our peers, which is consistent with our focus on higher-margin commercial and industrial relationships. Overall, we are very aware that we can't stand pat and intend to increase our growth of the balance sheet in 2025 without focusing more on efficient use of capital to improve our return-on-equity (ROE).

We remain interested in mergers and acquisitions, with our belief that a merger with a similar-sized partner would be beneficial to our owners. It would increase share liquidity and valuation towards our inherent value, plus provide resources to build the digital assets that are fast becoming table stakes in our industry. You can continue to be assured that your Board of Directors and many team members have an interest beyond our core fiduciary responsibilities to increase value, given a significant percentage of ownership by the Board, leadership and our communities.

Thank you for your continuing commitment as an owner and hopefully as a customer of Oxford Bank, our bank subsidiary. Please follow us on our social platforms for updated news on your Company.

Sincerely,  
David P. Lamb  
Chairman, President and CEO

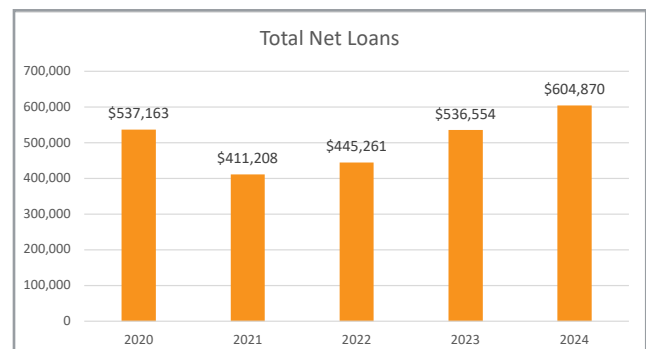
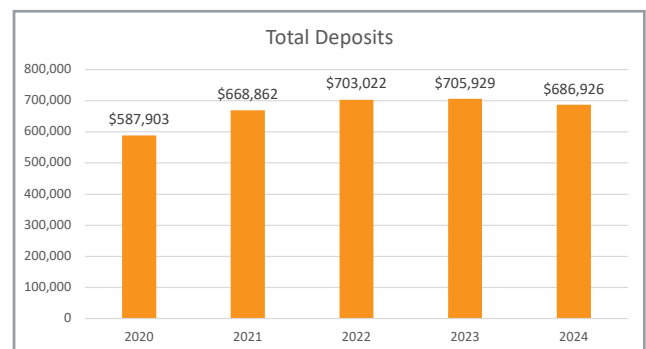
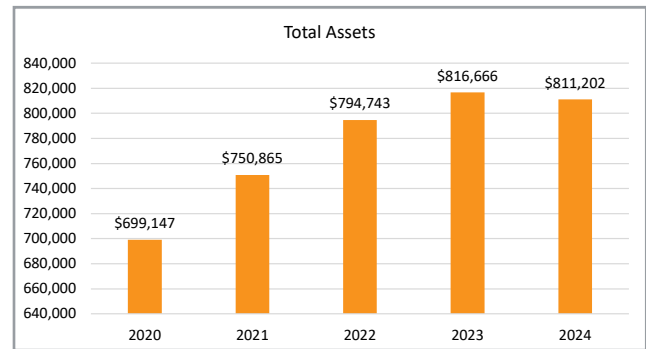
## COMMUNITY INVOLVEMENT AND SUPPORT

- 4th Annual Oxford Give Back
- Accounting Aid Society
- Ann Arbor Summer Festival
- Ann Arbor YMCA
- Ann Arbor/Ypsilanti Regional Chamber
- Avalon Housing Inc., Home for Good Initiative
- Beyond Basics
- Brandon High School
- Clarkston Chamber of Commerce Annual Gala
- Clarkston Community Schools
- Covenant House Michigan
- Davison Area Chamber of Commerce, Quarter Mania Event
- Davison Community Schools
- Dryden Community Schools
- Ele's Place Healing Hearts
- Everest Collegiate High School and Academy
- Flushing Athletic Boosters
- Genesee County Habitat for Humanity
- Greater Flint Health Coalition, Inc.
- GreenPath Financial Wellness
- Habitat for Humanity
- Hope for All Seasons and Life of God, Back-to-School Event
- Humane Society of Macomb
- Huron River Watershed Council
- Kids Kicking Cancer, Inc.
- LEAF — Bank Bound Initiative
- Linden Athletic Boosters
- Macomb County Chamber of Commerce
- Navigate Home, LLC
- Orion Area Youth Assistance
- Oxford Chamber of Commerce
- Oxford Chamber of Commerce Bridge Lighting Sponsor
- Oxford Community Christmas Parade
- Oxford Community Schools — Staff Appreciation Week
- Oxford Community Television
- Oxford DDA
- Oxford DDA — Concerts in the Park Series
- Oxford DDA — Scarecrow Festival
- Oxford Gives Back
- Oxford High School Booster Club
- Oxford High School Senior All-Night Party
- Oxford Pregnancy Center
- Oxford Women's Club
- Paint a Miracle
- Rochester Community Schools
- Rochester Downtown Development Authority Fire and Ice Festival
- Taste of Clarkston
- United Shore Professional Baseball League
- Washtenaw Area Council for Children
- Washtenaw Camp Placement
- Wixom Firefighters Foundation Breakfast
- Women Leaders in Business

# Consolidated Balance Sheet

DECEMBER 31, 2024 AND 2023 (000s OMITTED, EXCEPT PER SHARE DATA)

Assets	2024	2023
Cash and cash equivalents	45,275	82,919
Interest-bearing time deposits at other financial institutions, at cost	999	5,469
Investment securities – available for sale, at fair value	111,410	141,252
Investment securities – held to maturity (fair value of \$1,110 and \$1,088 as of December 31, 2024 and 2023, respectively)	1,160	1,170
Restricted stock at cost – FRB and FHLB	2,507	2,388
Loans – Net of allowance for credit losses of \$8,614 and \$6,084 as of December 31, 2024 and 2023, respectively	604,870	536,554
Premises and equipment, net	9,236	8,522
Bank owned life insurance	11,212	10,850
Goodwill	7,000	7,000
Right of use asset	3,002	3,246
Equipment on operating leases, net	3,436	3,892
Accrued interest receivable and other assets	11,095	13,404
<b>Total assets</b>	<b>\$811,202</b>	<b>\$816,666</b>
<b>Liabilities</b>		
Deposits:		
Non-interest bearing	\$273,919	\$292,902
Interest bearing	413,007	413,027
Total deposits	686,926	705,929
Subordinated debt – net	15,779	15,746
Lease liability	3,002	3,246
Accrued interest payable and other liabilities	7,526	7,157
Total liabilities	713,233	732,078
<b>Stockholders' Equity</b>		
Common stock – No par value; 10,000,000 shares authorized; 2,465,056 and 2,455,341 shares issued and outstanding at December 31, 2024 and 2023 respectively	27,945	28,054
Additional paid-in capital	2,501	2,081
Retained earnings	69,204	59,246
Accumulated other comprehensive loss	(3,569)	(5,531)
Total stockholders' equity attributable to parent	96,081	83,850
Noncontrolling interest	1,888	738
Total stockholders' equity	97,969	84,588
<b>Total liabilities and stockholders' equity</b>	<b>\$811,202</b>	<b>\$816,666</b>



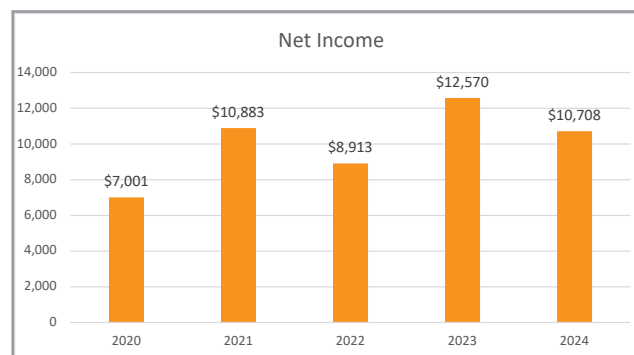
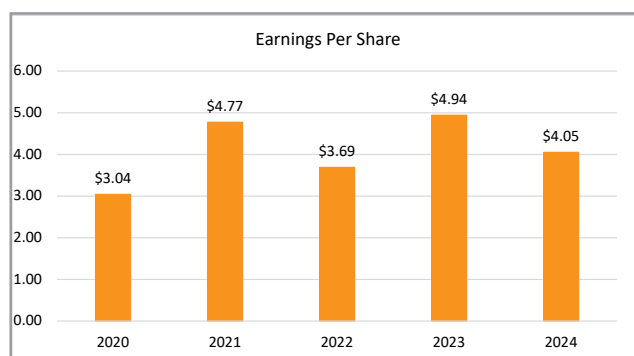
**DELIVERING  
VALUE.  
FOR LIFE.**



# Consolidated Statement of Operations

YEARS ENDED DECEMBER 31, 2024 AND 2023 (000'S OMITTED, EXCEPT PER SHARE DATA)

Interest Income	2024	2023
Loans	\$44,880	\$34,465
Investment securities:		
Taxable	2,523	3,102
Tax exempt	56	53
Other	3,857	3,804
Total interest income	51,316	41,424
<b>Interest Expense</b>		
Interest on deposits	9,070	4,973
Interest on subordinated debt	772	553
Total interest expense	9,842	5,526
<b>Net Interest Income</b>	41,474	35,898
<b>Credit Loss Expense</b>		
Provision for credit losses – loans	3,326	2,069
Provision (recovery) for credit losses – off balance sheet exposure	(52)	(174)
Total credit loss expense	3,274	1,895
<b>Net Interest Income After Credit Loss Expense</b>	38,200	34,003
<b>Noninterest Income</b>		
Service charges – deposits	645	589
ATM fee income	691	707
Gain on sale of loans held for sale	248	487
Loan servicing income	206	308
Commercial finance fee income	1,793	3,653
Operating lease income	655	276
Income on bank-owned life insurance	362	311
Gain (Loss) on disposal of premises and equipment	-	16
Other	1,974	2,384
Total noninterest income	6,574	8,731
<b>Noninterest Expense</b>		
Salaries and employee benefits	18,614	15,956
Occupancy and equipment	2,321	2,022
Data processing	4,517	3,778
Other	5,845	5,561
Total noninterest expense	31,297	27,317
<b>Income – Before income taxes</b>	13,477	15,417
<b>Income Tax Expense</b>	2,769	2,847
<b>Net Income</b>	10,708	12,570
Net income attributable to noncontrolling interest	750	512
<b>Net Income Attributable to Parent</b>	9,958	12,058
<b>Other Comprehensive Income – Net of tax</b>		
Unrealized gain on investment securities – available for sale:		
Change in unrealized gain (loss) on investment securities	2,483	2,970
Reclassification adjustment	-	-
Tax effect	(521)	(624)
Total other comprehensive income (loss)	1,962	2,346
<b>Comprehensive Income</b>	12,670	14,916
Comprehensive income attributable to noncontrolling interest	750	512
<b>Comprehensive Income attributable to parent</b>	\$11,920	\$14,404



# Consolidated Statement of Changes in Stockholders' Equity

YEARS ENDED DECEMBER 31, 2024 AND 2023 (000s OMITTED, EXCEPT PER SHARE DATA)

	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Non- controlling Interest	Total Stock- holders' Equity
<b>Balance - December 31, 2022</b>	\$28,321	\$1,721	\$47,301	\$(7,877)	\$237	\$69,703
Cumulative change in accounting principle	-	-	(113)	-	-	(113)
<b>Balance - January 1, 2023</b>	\$28,321	\$1,721	\$47,188	\$(7,877)	\$237	\$69,590
Comprehensive income:						
Net income	-	-	12,058	-	512	12,570
Other comprehensive income	-	-	-	2,346	-	2,346
Repurchase of 9,499 shares restricted stock to pay employee tax liability	(267)	-	-	-	-	(267)
Equity compensation expense	-	360	-	-	-	360
Contribution, net of distributions, from noncontrolling interest	-	-	-	-	(11)	(11)
<b>Balance - December 31, 2023</b>	\$28,054	\$2,081	\$59,246	\$(5,531)	\$738	\$84,588
Comprehensive income:						
Net income	-	-	9,958	-	750	10,708
Other comprehensive income	-	-	-	1,962	-	1,962
Repurchase of 3,782 shares restricted stock to pay employee tax liability	(109)	-	-	-	-	(109)
Equity compensation expense	-	420	-	-	-	420
Contribution, net of distributions, from noncontrolling interest	-	-	-	-	400	400
<b>Balance - December 31, 2024</b>	\$27,945	\$2,501	\$69,204	\$(3,569)	\$1,888	\$97,969





# 2024 BUSINESS WINS:

## \$2.1M

Our team provided a \$2.1M SBA 504 Loan to assist with the construction of a dental office.



Oxford Bank helped a local food chain with a \$6.35M Refinance Loan.

## \$4M

The bank has nationwide reach with a \$4M Accounts Receivable Purchase to a California-based adult beverage distributor.



Food Gatherers' Rockin' for the Hungry Event, assisting in raising money for a million meals (above)

Oxford Bank's Emerging Leaders 2024 graduates (left)

# TESTIMONIALS:

*"They're not at all like the big banks where you're an account number not a person. I love the service and people at Oxford Bank."*

**"I've been a customer for about 30 years. I love doing my banking here and really enjoy the drive-thru ITMs."**

*"I love Oxford Bank. They're personable but professional, always going the extra mile."*

**"I've banked with some national chains, and this is the best bank by a landslide. When you call, an actual person answers."**



Oxford Wealth Management's Community Veteran Luncheon (left)

Covenant House Michigan, 2024 Sleep Out (middle)

Sorting and packaging 6,320 pounds of food for Food Gatherers (right)



## LOCATIONS AND HOURS:

### **ADDISON – OAKS BRANCH**

35 S. Rochester Road  
Oakland, MI 48363  
(586) 752-4555

### **CLARKSTON BRANCH**

7199 N. Main Street  
Clarkston, MI 48346  
(248) 625-0011

### **DAVISON BRANCH**

600 N. State Road  
Davison, MI 48423  
(810) 658-1500

### **DRYDEN BRANCH**

5459 Main Street  
Dryden, MI 48428  
(810) 796-2651

### **LAKE ORION BRANCH**

1115 S. Lapeer Road  
Lake Orion, MI 48361  
(248) 693-6261

### **ORTONVILLE BRANCH**

345 S. Ortonville Road  
Ortonville, MI 48462  
(248) 627-2813

### **OXFORD BRANCH**

60 S. Washington Street  
Oxford, MI 48371  
(248) 572-2030

### **CUSTOMER EXPERIENCE CENTER – NORTH**

183 S. Livernois Road  
Rochester Hills, MI 48307  
(248) 429-3301

### **CUSTOMER EXPERIENCE CENTER – EAST**

51020 Hayes Road  
Macomb, MI 48044  
(586) 868-8300

### **CUSTOMER EXPERIENCE CENTER – WEST**

3645 Jackson Road  
Ann Arbor, MI 48103  
(586) 868-8300

### **LOBBY HOURS**

Monday – Friday: 9 a.m. – 5 p.m.

### **ITM DRIVE-THRU HOURS**

Monday – Friday: 7 a.m. – 8 p.m.  
Saturday: 7 a.m. – 5 p.m.

### **24-HOUR TELEPHONE BANKING**

(844) 258-8359

### **ADDITIONAL ITM LOCATION**

28345 Beck Road  
Wixom, MI 48393



Delivering value. For life.

(248) 628-2533 • [oxfordbank.bank](http://oxfordbank.bank)

